



Fast Track to Novell® Open Enterprise Server

You've loved the reliability and security of your NetWare® servers—and now you're intrigued by Novell® Open Enterprise Server. It delivers the robust networking services that you know from NetWare, plus the choice, flexibility and cost savings of SUSE® Linux Enterprise Server. So how can you quickly and easily consolidate your company's infrastructure and upgrade to Open Enterprise Server? Find out with the Fast Track to Novell Open Enterprise Server consulting offering.

Your Path to the Next Generation of Networking Services

Novell Open Enterprise Server offers you secure, highly available and proven networking and application services in an open environment. Moreover, it runs cost-effectively on certified hardware that you may already have in place. For enterprises that want to transition to Open Enterprise Server, Novell Consulting® and its authorized partners now offer the Fast Track to Novell Open Enterprise Server engagement. This engagement includes an integrated set of consulting methodologies, best practices and resources to help you plan your Open Enterprise Server upgrade. A team of Novell experts will visit your site and, in less than two weeks, provide you with the following deliverables:

- *A high-level assessment of your existing NetWare, Microsoft* NT and UNIX* platforms running file and print services*
- *A roadmap for moving from your older platforms to Novell Open Enterprise Server*
- *An installation of Novell Open Enterprise Server–Linux* for evaluation purposes*

Where You Are Today

During the first phase of this three-part engagement, the Novell Consulting team will assess your company's current file and print infrastructure. This evaluation occurs through facilitated sessions, data-collection templates and individual interviews. The information they gather helps the consulting specialists recommend how you can seamlessly transition to the freedom and flexibility of Open Enterprise Server on Linux—without losing the proven reliability and security of NetWare.

■ Solutions:

Novell Global Services and Support

■ Products:

Fast Track to Novell Open Enterprise Server



“Novell's support for Linux has been excellent. We've now moved Linux from a hypothetical idea to a mission-critical platform in our organization.”

Eric Leader

Chief Technology Architect
Catholic Healthcare West



With a Fast Track to Novell Open Enterprise Server engagement, you receive world-class expertise and swift results.

www.novell.com

Where You Want to Go

After the assessment phase, you will receive a summary presentation that does the following:

- *Identifies project goals and deliverables*
- *Summarizes the current state of your infrastructure*
- *Outlines future state requirements*
- *Performs a gap analysis*
- *Provides an overview of the future state solution, including hardware and software requirements*
- *Delivers an implementation roadmap for Open Enterprise Server*

This presentation identifies the best technologies and tools to help your infrastructure meet expectations for future performance, highlighting areas where Open Enterprise Server can improve your cost savings and business efficiencies. It also offers an approach for upgrading your existing systems.

The Essential Test Drive

In the third phase of the engagement, you can put our suggestions to the test. We will provide you with an installation of Open Enterprise Server—Linux for evaluation purposes on your certified hardware. Specifically, we will install the operating system and file system, configure file and print services and provide a technical

demonstration of product features. Our consulting team will be available to answer your questions and will identify immediate next steps, should you choose to upgrade to Open Enterprise Server in your production environment.

Key Benefits

With a Fast Track to Novell Open Enterprise Server engagement, you receive world-class expertise and swift results. Novell will provide an experienced consulting team that completes the engagement—on time and on budget—and delivers a clear roadmap for upgrading your IT environment to the choice, flexibility and cost savings of Linux.

Novell Global Services and Support

At Novell, we are committed to helping you build profitable solutions and meet business goals. We deliver worldwide services and support through a network of dedicated professionals and partners. Regardless of where you do business—and whether you run Linux, NetWare, UNIX or Windows*—we will be there to provide enterprise-class consulting, support and training for your environment. To learn more about the Fast Track to Novell Open Enterprise Server engagement or to contact Novell Consulting Services, visit: www.novell.com/upgrade today.



Contact your local Novell Solutions Provider, or call Novell at:

1 888 321 4272 U.S./Canada
1 801 861 4272 Worldwide
1 801 861 8473 Facsimile

Novell, Inc.

404 Wyman Street
Waltham, MA 02451 USA