

# New Releases and Partnerships

## Novell and AOL

Novell and America Online Inc. (AOL) recently announced an agreement to integrate AOL Instant Messenger (AIM) with Novell Directory Services (NDS). The cobranded instant messaging client will enable Novell users to exchange private messages in real time with business colleagues who are using NDS or NetWare. Novell users will also be able to exchange instant messages with users of other NDS-enabled applications, such as GroupWise, ZENworks, and Novell's forthcoming digitalme technology.

Using the cobranded client, Novell users will gain managed access to the entire AIM community, which includes Lotus Sametime users, AOL members, and registered AIM users. Novell will also develop a cobranded business portal using Netscape's Custom Netcenter product.

## GroupWise 5.5/Novell Internet Messaging System Bundle

Novell recently released a bundle for educational institutions that combines Novell's groupware and e-mail messaging solution, GroupWise 5.5, and the Novell Internet Messaging System (NIMS).

NIMS is a scalable, standards-based messaging server, which allows users to easily access multiple e-mail accounts from a single mailbox and to update passwords and settings without administrative support. Through integration with NDS, NIMS can automatically create and delete mailboxes as they are updated in NDS.

The GroupWise 5.5/NIMS bundle meets the diverse needs of both students and faculty: Students will benefit from simple e-mail services. Faculty will have access to more complex collaboration capabilities, such as group scheduling and document management. As a result, educational institutions will no longer need two separate messaging systems.

The GroupWise 5.5/NIMS bundle is available now to educational institutions under an Academic License Agreement or a School License Agreement. For more information about the GroupWise

5.5/NIMS bundle, visit Novell's web site (<http://www.novell.com/groupwise>), or call 1-888-321-4272 or 1-801-228-4272.

In addition, Novell Consulting offers a Rapid Deployment Solution for the GroupWise 5.5/NIMS bundle. For more information, visit Novell Consulting's web site (<http://consulting.novell.com>).

## CTT Certification

Novell has announced a plan to help Certified Novell Instructors (CNIs) become Certified Technical Trainers (CTTs). The CTT program, which is a certification of The Chauncey Group, was established in 1996 to define and establish professional standards for the technical industry.

Because CNIs who certified before the CTT program was created didn't have the option of becoming a CTT, The Chauncey Group has agreed to recognize the expertise of CNIs and grandfather them into the CTT program. As a result, CNIs can become CTTs as explained below:

- CNIs who certified before January 1, 1997, will automatically become CTTs.
- CNIs who certified between January 1, 1997, and May 31, 1999, can earn CTT certification by taking the written CTT exam before October 15, 1999. As part of this offer, CNIs receive a discount on the exam price.

To obtain a discount voucher for the written CTT exam, call The Chauncey Group at 1-800-258-4914 or 1-609-720-6500, or visit <http://www.chauncey.com>.

## New Novell OEM Program

Novell recently announced the Novell Systems Partners Program (NSPP) for small- to medium-sized original equipment manufacturers (OEMs) that bundle their products with NetWare. The NSPP offers competitive pricing that enables these OEMs to provide their customers with directory enabled products. Participants in the NSPP can bundle their

products with NetWare 5, NetWare 4.2, and Novell Small Business Suite 5.

The NSPP is available worldwide and will expand in the future to include other Novell products. For more information about the NSPP or to participate in the program, visit Novell's web site (<http://www.novell.com/partner/nspp>).

## Compaq and Novell

Compaq Computer Corp. recently announced it will adopt NDS as its cross-platform directory. Compaq and Novell will collaborate to port NDS to Compaq's Tru64 UNIX platform. As a result, you will be able to manage heterogeneous networks on Compaq Proliant servers or AlphaServers running NetWare, Windows NT, Linux, and Tru64 UNIX. NDS integration will also provide improved security and scalability on these networks.

NDS for Compaq Tru64 UNIX should be released in the first half of 2000. For more information, visit Compaq's web site (<http://www.compaq.com/partners/novell/announcements/index.html>).

## Also in the News

- Novell's BorderManager leads the proxy-server cache market, according to the 1999 Internet Caching Report, which is published by the Internet Research Group (IRG). According to the report, BorderManager has 85 percent of revenue market share and 49 percent of proxy-server unit sales. For more information, visit Novell's web site (<http://www.novell.com/press/archive/1999/08/pr99097.html>), or visit the IRG web site (<http://www.irgintl.com>).
- Novell has joined the Electronic Commerce Modeling Language (ECML) board of directors. The ECML is an industry alliance of major computer and Internet companies that is working to make it easier for consumers to shop over the Internet by using ECML. For more information about ECML, visit <http://www.ecml.org>. ●