Congratulations to the Winners

NetWare Connection is pleased to announce the winners of our 10th anniversary giveaway. The winners were randomly chosen from more than 9,000 entries.

Frank Weigert from Philadelphia, Pennsylvania is the grand-prize winner. Weigert will receive an IBM Netfinity server with monitor and a copy of Novell Small Business Suite 5.0.

The following people will receive an IBM WorkPad handheld computing device:

- Jim Kaiser, Victoria, Texas
- Mike Ashcraft, Fresno, California
- Hugo Caye, Porto Alegre, Brazil
- Walter Cuestas Agramonte, San Borja, Peru
- Paul Cowper, Newport, South Wales
- Milan Novak, Prague, Czech Republic
- Airon Le Saux, Perth, Austrailia
- Teo Chin Hock, Singapore

Congratulations to all of the winners.

Editor’s Note

Because I was an English major in college, I often found myself reading and editing papers for friends or acquaintances. Of course, these requests have diminished substantially since then, but I remember the feeling of dread when someone asked me if I could just take a “few minutes” to read his or her paper. Of course, it always took longer than a few minutes.

I imagine that you, as a network professional, face a similar problem on a much larger scale. Nearly everyone has a computer, and once people find out that you are a CNE or network administrator, you are probably flooded with requests for help. No doubt you are also setting up networks for friends and family—many of whom have small businesses.

If you are setting up networks for businesses with 50 or fewer employees, you should consider installing Novell Small Business Suite 5.1 for those businesses. As Cheryl Walton explains in “Small Businesses Measure Up With Novell Small Business Suite 5.1” (p. 28), small businesses are using technology to level the playing field as they compete with larger companies. In addition to being built on the reliability of NetWare 5.1 and NDS eDirectory, Novell Small Business Suite 5.1 includes a plethora of software—ZENworks Starter Pack, Oracle8i, WebSphere Application Server, FaxWare, NetShield, VirusScan, and Pervasive.SQL 2000. In fact, Novell Small Business Suite 5.1 includes so many features and third-party solutions that we had difficulty finding the space to mention all of them.

If you are building a consulting business, Novell Small Business Suite 5.1 seems like the ideal product. Because it’s reliable, your small business customers will be happy, and because it provides so many features that small businesses need, you can easily increase your consulting business. For example, you can use Oracle8i to build a database that automates business processes. You can then use the WebSphere Application Server to access data stored in the database and publish that data to the company’s intranet or Internet site. Although some consultants and resellers prefer to build the service side of their business by installing a less-than-reliable product and then providing support for that product, wouldn’t it be smarter to install an extremely reliable product and make money by offering additional network services?

Your small business customers—or you—may also be interested in Digital Subscriber Line (DSL). In “The DSL Connection: DSL Is Hot—or It’s Not” (p. 6) and “POTS and PANS: The Nuts and Bolts of DSL” (p. 16), Linda Kennard takes a look at the issues involved in setting up a DSL connection. She also explains how Novell may be impacting DSL and other broadband services with its recently announced partnership with Texas Instruments (TI).

If you have installed ZENworks for Servers or are interested in installing this product, “ZENworks for Servers: Implementation Tips and Tricks” is a must-read. Based on early implementations of the product, Novell has compiled a list of best practices that will improve the performance of ZENworks for Servers.

Debi Pearson