



Boost Workforce Productivity with Novell® Collaboration Solutions

Creating an environment that fosters breakthrough innovation is a balancing act between the needs of your users and the policies enforced by IT. By selecting Collaboration solutions from Novell, you can ensure that your people can connect, communicate, innovate and preserve dynamic business knowledge while reducing costs, simplifying management and mitigating risk.

A Better Collaboration Model

As business lifestyles change with Web 2.0 technologies, collaboration and communication must converge to give organizations and their internal and external users a solution that works the way people do. And with today's fast-paced competitive landscape, creative and disruptive innovation are the key drivers for executives and line-of-business managers. This innovation allows them to differentiate their products and services to drive company growth. But how do managers overcome the "innovator's dilemma" when people are required to deliver faster and more innovative results, while meeting the security requirements mandated by IT?

Before the market can deliver viable solutions for these challenges, a radically better use model for the current array of collaboration capabilities needs to be developed. As options continue to proliferate, so does the complexity of the network. In addition,

complexity increases because of the interactions between communication methods on different devices. Each exists in a separate silo. End-user option shock, telecom gridlock and a fragmented end-user experience are several real-world manifestations of the phenomenon that few suppliers have been able to address up to this point. But now, it is possible to seamlessly integrate identity, security and compliance into the collaboration infrastructure in a way that does not inhibit creative work.

Trusted Collaboration

Novell enables organizations to boost workforce productivity by helping people and technology to work as one. Our enterprise-ready collaboration solutions enable people to:

- *Connect to teams and share knowledge, regardless of location*
- *Communicate securely and uniformly across self-service social networks*

■ Solutions:

Collaboration

■ Products:

Novell GroupWise
Novell Teaming + Conferencing
OpenOffice.org Novell Edition for Windows and Linux
Novell Open Enterprise Server



"Novell hit a home run with the addition of Teaming + Conferencing—an ideal compliment to its existing Workgroup solutions."

Steven Tharp

Director of Information Technology
Davenport University



Boost workforce productivity today by downloading the *free* 20-user Teaming Starter Pack from: www.novell.com/teaming/starterpack.html



“The new open source strategy will reduce our software licensing costs by 50 percent—potentially saving as much as €500,000 per year compared with our previous Microsoft solution.”

Richard Cavero
Science and Technology CEO
Ayuntamiento de Zaragoza

- *Innovate more effectively to gain competitive advantage and accelerate company growth*
- *Preserve and manage dynamic business knowledge across mixed IT environments*

Our experience with over 25 years in collaboration have included file sharing solutions; our dedication to open source, open standards and interoperability; and our commitment to innovation. We deliver easy and flexible solutions to help reduce costs and make IT and people work as one.

Connect to Teams and Share Knowledge

Our Collaboration solutions are built around how people get work done, regardless of location. When you integrate e-mail and calendaring and office productivity capabilities with team collaborative applications and enterprise social networking, helping employees and teams be more productive becomes a reality. With easy-to-use integrated interfaces in best practices templates, a new form of collaboration can easily become a habit in your workplace. People can collectively tap into virtual team workspaces to absorb and share the collective wisdom of team experts; share tacit knowledge through wikis, blogs and discussion forums; and work collectively on projects, documents and within communities of practice—all within a next-generation environment that fosters creativity and innovation.

Communicate across Self-service Social Networks

The convergence of communications with collaborative applications benefits both users and IT. Through self-service social networks,

users can self-author their work with minimal intervention by IT. With built-in presence and integration of online conferencing, users can readily see the availability of others whether they are within the e-mail interface, team workspace or conferencing application. They can also easily schedule or kick-off an online conference to share, record or whiteboard discussions. And, by adding support for identity and policy-driven access control from Novell, trusted collaboration that leverages your existing security infrastructure doesn't get any better.

Innovate Faster and More Effectively

People who come together for common and innovative work tend to trust one another, and the more their collaboration experience improves, the more trust is fostered. Through next-generation collaboration tools, people can now work as one and work faster than ever before. We deliver an open and collaboration-minded platform that eliminates barriers to the creative work that spawns breakthrough innovation. And through support from the open source communities such as Kablink and OpenOffice.org, new innovations are helping fuel the next generation of collaboration technologies.

Preserve Business Knowledge

Contributing to individual and team wikis, blogs, discussion forums and recorded meetings helps people become more connected, more informed and more productive. But how do companies sift through the data that is created? How do they ensure that they capture and preserve the most important knowledge so they can share it to generate lessons learned and best practices or use it to start new projects?

Capturing tacit knowledge is easier than ever with discussions captured in blogs, discussion threads, wikis, meeting recordings and whiteboard sessions. Users can now store their information in Teaming workspace

“Novell GroupWise running on Linux gave us an enterprise-class collaboration platform, taking aQuellé to a completely new level. Previously, it was practically impossible for users to work together effectively and share information. Novell GroupWise has made a massive difference, providing a fast and stable environment for communication and collaboration.”

Andrew Muller
IT Manager
aQuellé

**Boost Workforce
Productivity with Novell
Collaboration Solutions**

www.novell.com

repositories, rather than overloading the e-mail system with large attachments. However, storing, consolidating, virtualizing and easily managing data loads is an underlying challenge for IT. Users just expect information to be sorted, searched, ranked and displayed to them at the time they need it. Meeting both the expectations of the user and the challenges from IT is what Novell is about; we make people and IT work as one. Our leadership and experience with dynamic storage, file and print management and virtualization helps create that flexible and transparent infrastructure to deliver a fast collaborative search and rank experience.

Collaboration Capabilities

E-mail and Calendaring

Novell® GroupWise® delivers a collaborative workspace that combines e-mail, calendaring, tasks and contact management, and connects to Web 2.0 innovations in a customizable productivity dashboard that thinks and works like the end user.

Team Collaborative Applications and Enterprise Social Networking

Novell Teaming + Conferencing helps teams be more productive by bringing the right people together to create, share, discuss and manage information. Users maximize the creative flow of ideas with team workspaces, blogs, wikis and real-time conferencing tools for online desktop sharing, whiteboarding and Web conferencing.

Office Productivity Applications

OpenOffice.org Novell Edition for Windows* and Linux* is a full office productivity suite that delivers word processing, spreadsheet, presentation, drawing and database applications. Fully supported by Novell, enterprises can leverage this product to lower costs while gaining the key functionality of Microsoft* Office and full interoperability with Microsoft Office file formats.

Storage and Print Management

Novell Open Enterprise Server is the next generation of the deep collaboration roots Novell established with NetWare®, offering dynamic storage, print and networking management solutions. With virtualization and cross-platform management technologies included, our storage and print management capabilities continue to lead the industry in customer-driven innovations that make a business difference.

Relying on Experienced Novell Partners

Novell also works with a broad network of hardware, software and services partners, all of whom are ready to help you deploy Collaboration solutions inside your organization. Whether you need a business case assessment, proof of concept, post-implementation support or solution customization, our partners are there to help. They can ensure that your adoption is fast and easy and that your needs are continually met.

“The usual cost argument for Linux is relatively unimportant from our point of view—it’s much more about scalability, security, robustness, high performance and the ability to run on practically any hardware.”

Chris Semmens
IT Team Leader
De Montfort University

www.novell.com

Ultimately, Novell and its partners are here to help you efficiently and effectively deploy Collaboration solutions, support you in the process and make sure you’re supported afterward. All so you can cut costs, minimize management headache and ensure maximum productivity for your workforce.

Leveraging Award-winning Services

Our Collaboration solutions leverage Novell and its partners’ award-winning services to ensure you have the best experience before, during and after your Collaboration deployment. We do this so you can improve manageability and minimize administrative headache. This starts with a choice of support subscriptions, backed by our world-class technical support organization. We also offer administrator and end-user training, and with our partners, tactical and strategic services such as business case assessment, proof of concepts, migration planning and production-ready deployment.

Novell: Your Trusted Collaboration Partner

If you’re going to implement collaboration solutions across your mixed IT environment, you need a trusted vendor that understands your entire business—from IT infrastructure to your industry-specific challenges. Novell is a technology leader and a billion-dollar global company with more than 100 offices around the world and a 20-year history of delivering enterprise-class software. Novell has the experience and the award-winning customer service to make you successful.

To help boost individual and team productivity, only Novell Collaboration solutions offer a complete set of capabilities through the Novell Open Workgroup Suite, a value-based buying program that brings together collaboration, desktop and endpoint management solutions for enterprise-level organizations and small businesses. See what Novell Collaboration Solutions can do for your organization. Visit www.novell.com/collaboration today.



Contact your local Novell Solutions Provider, or call Novell at:

1 800 714 3400 U.S./Canada
1 801 861 1349 Worldwide
1 801 861 8473 Facsimile

Novell, Inc.

404 Wyman Street
Waltham, MA 02451 USA