



Increase User Productivity with Enterprise Linux Desktops

Spiraling costs, virus attacks and usability limitations—these are just a few of the challenges you face with your desktop infrastructure today. With Enterprise Linux Desktops from Novell, we deliver the market's only enterprise-quality Linux* operating system for routine business use across a range of client devices. This means you get the security, interoperability and flexibility you need to keep your organization highly productive without breaking the IT bank.

Overcoming Productivity Barriers

As a desktop user, you face many challenges today. You're locked into Microsoft; you're at the mercy of the high cost of proprietary licensing, the added costs of software assurance and the potential need to upgrade your hardware to get the latest Windows* features. Security is also a major concern. Your Windows desktops remain the number-one target for virus, malware and spyware attacks, further straining your IT budget and decreasing the productivity of your workforce. You also want a more usable desktop—one that's tailored to your users' roles and responsibilities, interoperable with your existing IT assets, and provides a more intuitive and user-friendly experience. And finally, you want peace of mind. You want desktop management to be easy, installation and upgrades to be seamless, and you want to make sure your assets are supported. Bottom line, you want to be more productive than ever.

Enterprise Linux Desktops

Enterprise Linux Desktop solutions from Novell, built on the SUSE® Linux Enterprise platform, are the market's only enterprise-quality Linux operating systems ready for routine business across a range of client devices. Our Enterprise Linux Desktops combine SUSE Linux Enterprise with award-winning services from Novell and its partners. By choosing Enterprise Linux Desktops, you are choosing to lower costs, strengthen security, increase productivity and minimize desktop administrative headache.

Delivering Innovative Capabilities

No two users are alike. For example, an office worker has vastly different technology needs from a retail clerk, and a retail clerk vastly different needs from a help desk representative. These differences are what make our Enterprise Linux Desktops unique and we deliver this solution through our

■ Solutions:

Enterprise Linux Desktops

■ Products:

SUSE Linux Enterprise Desktop

SUSE Linux Enterprise Thin Client

SUSE Linux Enterprise Point of Service

Novell ZENworks Linux Management



“SUSE Linux Enterprise Desktop is a packaged, professional, office-oriented distribution of Linux which provides all the functionality of a proprietary solution at a fraction of the cost.”

Michel Martin

*Director of the Strategy and Methodology Management Directorate
Belgian Ministry of Justice*



When you choose Enterprise Linux Desktops from Novell, you're choosing an enterprise-class desktop platform proven in leading organizations worldwide.

Thick Client, Thin Client and Linux Device Management capabilities.

Thick Clients

With our Linux thick clients, Novell lets you overcome your most pressing desktop challenges—specifically high costs, weak security, and the need for better desktop usability and reduced administrative headache.

First, our Linux thick client lowers costs in your organization by eliminating the high licensing fees associated with proprietary operating systems and productivity suites, software assurance, and forced hardware upgrades. For instance, it comes with a complete office productivity suite compatible with Microsoft* Office, thereby enabling you to save up to 90 percent compared with Microsoft Windows and Office. Second, our thick client strengthens desktop security. Its architecture is more modular than that of Microsoft Windows, does not provide administrator privileges by default and includes AppArmor®, a powerful application-level security framework that provides firewall protection for every application. Third, our thick client maximizes usability on your desktop. Based on 1,500 hours of end-user testing, it comes with a highly intuitive graphical interface, integrated search capabilities, and can be easily deployed and used across your existing IT environment; it work seamlessly with Microsoft Office file formats, connects to leading e-mail and collaboration programs like Microsoft Exchange and Novell® GroupWise®, supports Microsoft Active Directory* and Novell eDirectory™, and hosts plug-and-play support

for thousands of devices. Finally, you can rely on Novell and its partners' services to ensure out-of-the-box adoption and easy migration and support for your thick client, which minimizes administrative headache and further reduces cost.

Thin Clients

Our Linux thin clients also enable you to realize tremendous value by helping you to overcome high cost, poor security, lack of desktop flexibility and administrative burden in a server-based computing environment.

First, like our thick clients, our Linux thin clients cost significantly less than their Windows counterparts, and with their ability to be hosted on re-purposed PCs, enable you to leverage your existing IT assets into a thin computing environment, which minimizes incremental investment. Secondly, our thin clients run efficiently and securely on today's popular thin client terminals, allowing you to store and manage sensitive information in the data center; and because they can lock down applications based on user profiles and provide read-only access by default, your organization's personal information can never be compromised, even if your thin client device is lost or stolen. Thirdly, our thin clients are truly flexible; they enable our partners to easily create tailored images based on user roles and responsibilities so customers can get exactly what they want. Finally, like our thick clients, you can rely on Novell and its partner services to ensure out-of-the-box adoption, easy migration and continued support which brings peace of mind.

Linux Device Management

Our Linux device management capability helps customers to realize tremendous value by helping you to simplify your desktop management challenges.

“We found SUSE Linux Enterprise Desktop well supported and extremely user friendly. Novell’s commitment to open source and close collaboration with leading hardware and application vendors were key factors in our choice. In addition, SUSE Linux Enterprise Desktop integrates seamlessly in our Windows-based infrastructure.”

IT Representative
PSA Peugeot Citroën

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First, our Linux desktop solutions include the acclaimed YaST® management tool, a comprehensive installation, configuration and administration suite that enables you to easily deploy patches and updates on your Linux desktop. Novell ZENworks® Linux Management complements YaST by enabling you to centrally control how you deploy, update and upgrade your entire PC inventory inside the firewall. It is an industry-leading system management solution that offers a significant cost advantage over homegrown and competing update solutions and simplifies the task of keeping systems properly updated. This enables dramatic IT savings.

Providing Unmatched Value

Our Thick Client, Thin Client and Linux Device Management capabilities are built on a core set of products:

- **SUSE Linux Enterprise Desktop.** *SUSE Linux Enterprise Desktop is the market’s only enterprise-quality Linux desktop that is ready for routine business use. It also delivers unparalleled levels of flexibility for desktop clients. You can deploy it as a general-purpose desktop, as a high-end engineering workstation and more. With SUSE Linux Enterprise Desktop, your business can dramatically reduce costs, improve end-user security and increase workforce productivity.*

- **SUSE Linux Enterprise Thin Client.** *SUSE Linux Enterprise Thin Client is the market’s only enterprise-quality Linux computing solution that provides powerful packaged images and easy customization for lightweight, thin client deployments.*
- **SUSE Linux Enterprise Point of Service.** *SUSE Linux Enterprise Point of Service is the leading enterprise-class Linux solution for point-of-service environments.*
- **Novell ZENworks Linux Management.** *Novell ZENworks Linux Management uses policy-driven automation to deploy, manage and maintain Linux resources. From an intuitive Web console, you simply define business processes and policies and then automatically apply them to Linux workstations and servers across your enterprise.*

Relying on Novell and Partner Services

Enterprise Linux Desktops leverages Novell professional consulting, training and support services, as well as those of its partners, to ensure you have the best experience before, during and after your desktop Linux migration. Through tactical and strategic services such as proof of concepts, migration planning and production-ready deployments, to desktop administrator and end-user training, you will see fast, impressive and long-term returns on your SUSE Linux Enterprise investment. Our partners also help to ensure easy

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adoption by offering Enterprise Linux Desktops preloaded on a wide range of HP*, Dell*, Lenovo*, Wyse*, and Micro-Star* International client devices. Finally, as a subscription customer, you are backed by award-winning Novell global support capabilities that enable you to receive bug fixes, security patches, indemnification and much more so you can minimize risk in your enterprise. Through these services, Novell and its rich ecosystem of partners are here to support your Enterprise Linux Desktops so that you can cut costs, minimize management headache and maximize productivity.

Making IT Work As One™

If you're ready to increase your flexibility and security and regain control of your budget while experiencing the most usable desktop Linux solutions, then you're ready for Enterprise Linux Desktops from Novell. We can help you raise the productivity of your end users and reduce the support demands on your IT organization. Visit www.novell.com/linux/desktop to find out how you can introduce flexibility, freedom and cost-effectiveness back into your organization and make IT work as one today.



Contact your local Novell Solutions Provider, or call Novell at:

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