



NetWare® to Novell® Open Enterprise Server Upgrade Services

You've loved the reliability and security of your NetWare servers, and now you're intrigued by Novell Open Enterprise Server. It delivers the robust networking services that you know from NetWare, plus the choice, flexibility and cost savings of SUSE® Linux Enterprise Server. So how can you quickly and easily consolidate your company's infrastructure and upgrade to Novell Open Enterprise Server? IT Consulting services from Novell and our trusted partners can help.

Your Path to the Next Generation of Networking Services

Novell Open Enterprise Server offers you secure, highly available and proven networking and application services in an open environment. Moreover, it runs cost effectively on certified hardware that you may already have in place. For enterprises that want to transition to Novell Open Enterprise Server, Novell IT Consulting and its authorized partners offer migration services from NetWare to Novell Open Enterprise Server. We provide a set of best practices and resources to help you plan your upgrade. A team of Novell experts will visit your site and, in less than two weeks, deliver the following:

- *A high-level assessment of your existing NetWare, Microsoft* Windows* and UNIX* platforms running file and print services*

- *A roadmap for moving from your older platforms to Novell Open Enterprise Server*
- *An installation of Novell Open Enterprise Server for evaluation purposes*

Where You Are Today

During the first phase of this three-part engagement, the Novell team will assess your company's current file and print infrastructure. This evaluation occurs through facilitated sessions, data-collection templates and individual interviews. The information these processes gather helps the IT Consulting specialists recommend how you can seamlessly transition to the freedom and flexibility of Novell Open Enterprise Server without losing the proven reliability and security of NetWare.

■ Solutions:

Novell Services

■ Products:

Novell Open Enterprise Server



“Novell support for Linux has been excellent. We've now moved Linux from a hypothetical idea to a mission-critical platform in our organization.”

Eric Leader

*Chief Technology Architect
Catholic Healthcare West*



With a NetWare to Novell Open Enterprise Server engagement, you receive world-class expertise and swift results. Regardless of where you do business—and whether you run Linux, NetWare, UNIX or Windows—we will be there to provide enterprise-class IT consulting, support and training for your environment.

www.novell.com

Where You Want to Go

After the assessment phase, you will receive a summary presentation that:

- *Identifies project goals and deliverables*
- *Summarizes the current state of your infrastructure*
- *Outlines future state requirements*
- *Performs a gap analysis*
- *Provides an overview of the future state solution, including hardware and software requirements*
- *Delivers an implementation roadmap for Novell Open Enterprise Server*

This presentation identifies the best technologies and tools to help your infrastructure meet expectations for future performance, highlighting areas where Novell Open Enterprise Server can improve your cost savings and business efficiencies. It also offers an approach for upgrading your existing systems.

The Essential Test Drive

In the third phase of the engagement, you can put our suggestions to the test. We will provide you with a pilot installation of Novell Open Enterprise Server on your certified hardware. Specifically, we will install the operating system and file system, show migration tools, configure file and

print services, and provide a technical demonstration of product features. Our IT Consulting team will be available to answer your questions and will identify immediate next steps, so that you can quickly gain the benefits of Novell Open Enterprise Server in your production environment.

Key Benefits

With a NetWare to Novell Open Enterprise Server engagement, you receive world-class expertise and swift results. Novell will provide an experienced IT consulting team that completes the engagement—on time and on budget—and delivers a clear roadmap for upgrading your IT environment to the choice, flexibility and cost savings of Linux.

Learn More Today

At Novell, we are committed to helping you build profitable solutions and meet business goals. We deliver worldwide services and support through a network of dedicated professionals and partners. Regardless of where you do business—and whether you run Linux*, NetWare, UNIX or Windows—we will be there to provide enterprise-class IT consulting, support and training for your environment. To learn more about the NetWare to Novell Open Enterprise Server engagement or to contact Novell IT Consulting, visit www.novell.com/services today.



Contact your local Novell Solutions Provider, or call Novell at:

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