



Migrating from Solaris to SUSE® Linux Enterprise Server

SUSE Linux Enterprise Success Stories

Maybe your software licenses are about to expire.

Maybe your hardware maintenance contract is up for renewal.

Maybe you're tired of vendor lock-in.

Maybe you're uneasy about Oracle's commitment to Solaris.

Maybe you want to simplify IT management.

Maybe you want to save some money.

No matter what your reasons may be, now is a good time to make the move from Solaris* to SUSE® Linux Enterprise Server.

Solaris usage has been steadily declining for about ten years. But now, with the uncertainty surrounding the Solaris and SPARC* roadmaps at Oracle, those numbers are falling off a cliff. IT decision-makers everywhere are fast-tracking their plans to migrate from Solaris to Linux in general, and SUSE Linux Enterprise Server in particular.

Prominent companies the world over have already made the move. BMW. Office Depot. Deutsche Bahn AG. Chiba Institute of Technology. ZTE Corporation. MTU Aero Engines. Siemens IT. First National

Bank of Omaha. SIG. ITV. Sesame Workshop. They and thousands of others have scoped out the options when it comes to Linux migration—and they've chosen SUSE Linux Enterprise Server.

Why Switch to Linux?

Everybody wants Reliability, Availability and Serviceability (RAS)—and everybody worries about losing it when migrating to a new enterprise OS. But if you pick the right Linux distribution, you can actually gain RAS by losing Solaris. And when you factor in better price performance, lower hardware costs, lower licensing costs, and a global community of Linux software developers

and enthusiasts, you realize that migration is a win-win situation. That's because, in the Linux community, everyday practical innovations are the norm. They've gone mainstream.

Why SUSE Linux Enterprise Server and Not Some Other Linux?

Well, for starters, SUSE Linux Enterprise Server is rock-solid when it comes to reliability. In a recent survey conducted by the Information Technology Intelligence Corporation, IT managers reported that SUSE Linux Enterprise Server exhibited 17 minutes of unplanned downtime per server per year—half that of Solaris at 35 minutes¹. Plus, there's the ability to power mission-critical



Look whose already made the move.



workloads handily in physical, virtual and cloud environments—and on five processor architectures, all of which offer better price/performance than UNIX* on older RISC-based systems. Talk about having flexibility to deploy in a wide range of environments!

Application numbers favor SUSE Linux Enterprise Server, too. More than 6200 applications have been certified and are supported on SUSE Linux Enterprise Server, which, by the way, leaves competitors in the dust. No other Linux platform is as easy to deploy, configure and maintain as SUSE Linux Enterprise. And no other Linux vendor has our global partner ecosystem of solution and hardware providers as well as independent software vendors. Then there's our reputation for Linux support. It's very good. Better than Oracle or Red Hat. The best in the industry². Ask anyone.

A Brief Look at Who's Doing What

The migration from Solaris to SUSE Linux Enterprise Server cuts across geographies, industries and applications. Here are just a few snapshots of companies that have already made the move:

Office Depot is running several databases and other mission-critical workloads, including their entire eCommerce site, on SUSE Linux Enterprise Server. Their CIO, Tim Toews, said, "Our strategy is to run SUSE Linux Enterprise wherever pragmatic and possible. The cost dynamics of running large-scale applications on commodity hardware are significant. SUSE Linux Enterprise is a stable,

secure and financially compelling solution."

MTU Aero Engines, Germany's leading manufacturer of aircraft engines and engine components, has migrated all major IT systems to SUSE Linux Enterprise Server. According to Norbert Diehl, IT Team Leader at MTU, "Standardizing on this platform is an excellent way to reduce the complexity of IT management and improve reliability across the whole infrastructure."

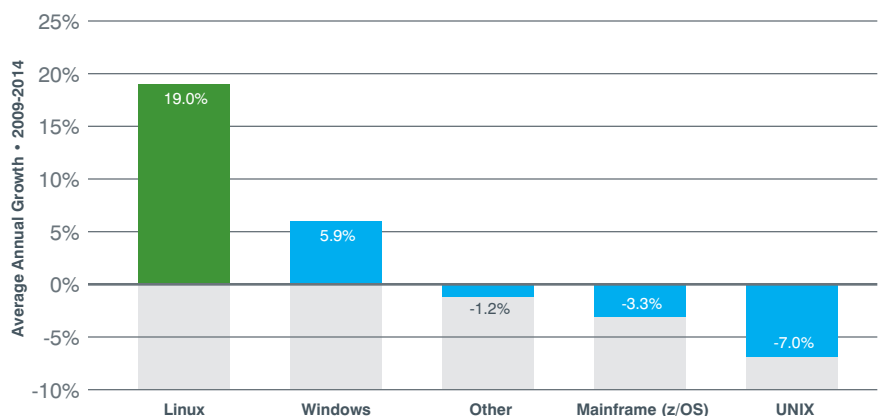
First National Bank of Omaha (FNBO) replaced its UNIX environment, containing 40 Solaris boxes, with a solution consisting of SUSE Linux Enterprise Server running on an IBM zSeries mainframe. "With SUSE Linux Enterprise Server on IBM zSeries, we not only consolidated all our Sun servers, but we also have tremendous room to grow on our 32-way IBM mainframe," said Kenneth J. Kucera, FNBO's Senior Vice President and CIO. He added, "I haven't had to buy a new server in the past two years. How many CIOs can say that?"

ZTE Corporation is one of China's leading telecom companies. Its IT decision-makers had been running the company using Windows- and Solaris-based servers. But they had security issues with the former and cost concerns with the latter. So they looked into enterprise Linux options and determined that SUSE Linux Enterprise Server best suited their needs. What's more, they liked SUSE. "The successful collaboration between SUSE Technical Services and our in-house team made us certain that SUSE would be the right partner for our organization," said He Jun, Project Manager at ZTE.

What's Next?

If you're still running Solaris, it's not like you're beating a dead horse. At least not yet. However, the migration from Solaris to SUSE Linux Enterprise Server is a trend that's only going to accelerate. There are just too many good reasons to make the move. Still need convincing? Contact SUSE or your SUSE partner today to learn more, or visit us online at www.suse.com

IDC: Worldwide Server Operating System Revenue Growth • 2009-2014



¹ITIC, July 2009

²Lighthouse Research, August 2010

Source: IDC. "Worldwide Operating Environments 2010-2014 Forecast: A First Look" March 2010



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