

ORACLE®

Andrew Sutherland
Vice President of Technology
Europe, Middle East & Africa
Oracle Corporation

Grid? Who said Grid?

Novell.

ORACLE®

Grid? Who said Grid?

Novell.

“Grid Computing”
580,000)

1,390,000 (up from

Grid? Who said Grid?

Novell.

“Grid Computing”
580,000)

1,390,000 (up from

“David Beckham”

680,000 (up from 229,000)

Grid? Who said Grid?

Novell.

“Grid Computing”
580,000)

1,390,000 (up from

“David Beckham”

680,000 (up from 229,000)

“Scottish Football Stars”

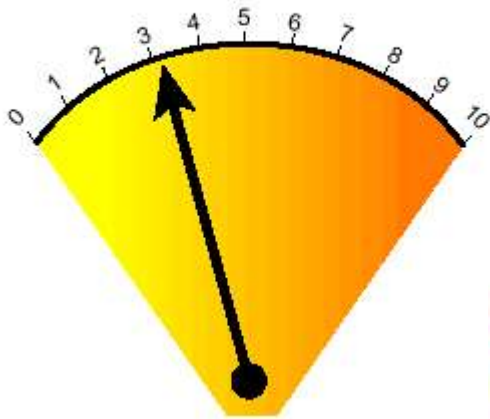
8 (static)

The Oracle Grid Index

Novell

ORACLE GRID INDEX FOR AUTUMN 2004

3.1

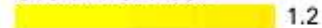


INDEX VALUE

Overall Grid Index



Overall ROI Index



Overall Commitment Index



Overall Benefit Index



Overall Knowledge Index



Consolidation Index



Standardisation Index



↑
PATH TO GRID COMPUTING

Copyright 2004 Quocirca Ltd

ORACLE

Some real statistics

Novell.

- 11% of respondents have Grid in production¹
- 37% actively evaluating Grid Technology¹
- ~250 new RAC customers every quarter

ORACLE

¹ Economist Intelligence Unit

The Time is Right

Novell.

- Unprecedented pressure to lower costs
- Inexpensive, commodity blade servers
- Storage no longer tied to a single server:
 - NAS and SANs
- Fast interconnect technologies
- Highly Cost Efficient OS from Novell/SUSE change economics

ORACLE

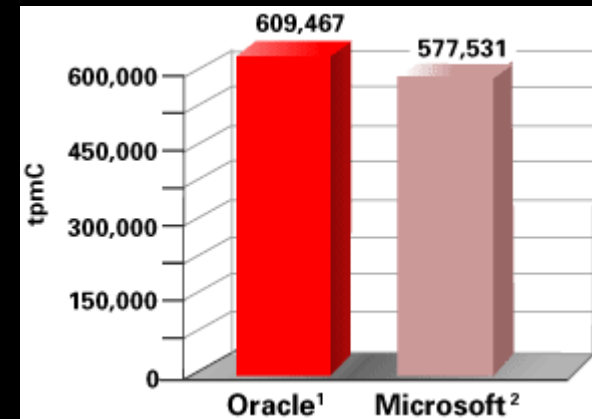
Performance @ Oracle and Novell

Novell

Oracle Database 10g Sets Performance World Record for Linux on SMP Systems

- Oracle, NEC, and Intel worked together to set another world record in low-cost computing: On the same hardware, **Oracle Database 10g on 64-bit SUSE Linux Enterprise Server 9** is more than 12% cheaper and 5% faster than Microsoft SQL Server Enterprise Edition on Windows Server 2003 Datacenter Edition.

Oracle beats Microsoft on same hardware



Source: Transaction Processing Council (<http://www.tpc.org>).

As of April 21, 2004:

¹ NEC Express5800/1320Xd, 609,467 tpmC, \$6.78/tpmC, (Oracle Database 10g Enterprise Edition with SuSE Linux Enterprise Server 9) available September 1, 2004.

² NEC Express5800/1320Xd, 577,531 tpmC, \$7.74/tpmC, (Microsoft SQL Server Enterprise Edition with Windows Server 2003 Datacenter Edition) available December 1, 2003.

ORACLE

Joint Customer Successes

Novell



Higher Regional Court
Düsseldorf



ORACLE

Oracle's Commitment to Linux: Products

Novell

ORACLE
APPLICATION SERVER **10^g**

ORACLE
*e-business***suite**

ORACLE
DATABASE **10^g**

ORACLE
COLLABORATION *suite*

Every Oracle Product Runs on SUSE Linux Today

ORACLE

ORACLE®