

Exploring New Heights in IT Infrastructure solutions and services for mySAP™ ERP

Reach for the top!

Let us be your guide on an ambitious undertaking. You'll find that we've got the experience, expertise and equipment it takes to help you and your company make it to the top—with an efficient, future-safe environment for mySAP™ ERP.

Our solutions and services—The way to the top



We make sure

FUJITSU COMPUTERS
SIEMENS



Boost efficiency by up to 60 % FlexFrame™ for mySAP™ ERP to bring the infrastructure for your new SAP environment up to date

FORGING AHEAD

Entering a new mySAP™ landscape.

"If we had only started earlier", is a typical lament of CIOs who have decided to deploy or upgrade to mySAP ERP. And that's understandable. After all, the implementation of mySAP ERP provides the basis for an IT environment that offers everything it takes for efficient real-time operation—top performance, on-demand availability of resources, maximum transparency, efficient controls and SAP NetWeaver™, the seamless integration and application platform. But the problem is to get there without getting bogged down in and overwhelmed by maintenance outlays and migration expenses. We've got the solutions. And FlexFrame for mySAP ERP ranks among the best.

→ www.fujitsu-siemens.com/flexframe

STARTING OUT

Now is the time to start!

Are you thinking about migrating to mySAP ERP or upgrading to next-generation SAP software? If so, you'll definitely want to know what changes that will mean in terms of infrastructure, personnel requirements and everything else it takes to make the transition as smooth and easy as possible. We can provide the information you need plus the solutions it takes to achieve your IT objectives. If you're ready to start out, you can count on us to lead the way.

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THE FIRST STEP IS THE EASIEST

Our way to start out without taking any risks.

Wouldn't you like to know exactly what kind of exciting new possibilities you can expect from mySAP ERP? Well, we can give you a preview of an attractive array of capabilities. We have partnered with SAP Hosting to define a "SMART Start Package" that lets you try out the various mySAP components without any obligation whatsoever. The solution is operated by SAP Hosting, and once you become familiar with your options, you decide how to proceed—as a function of your specific requirements. Whether you prefer to go in the direction of outsourcing or want a solution that can be integrated into your data center, we'll give you an offer tailored to your specific needs.

→ www.fujitsu-siemens.com/sap-offerings



HOW TO MEET THE NEED FOR MORE RESOURCES

FlexFrame for mySAP ERP.

With mySAP ERP, SAP® is pursuing its commitment to a service-oriented software platform based on the open architecture for adaptive business solutions-Enterprise Services Architecture, or ESA for short. As a result, SAP's NetWeaver™ technology platform permits more flexible integration of new business processes and scenarios into the IT environment from virtually any source.

In addition to enormous flexibility, mySAP ERP also features an enhanced array of key capabilities. However, as potential performance increases, the IT infrastructure has to be adapted accordingly, especially since it takes an additional 20% in computing capacity to maintain applications at the same level. That means IT resources have to grow, but not in terms of size since that would only lead to counterproductive complexity. In this case, less means more. The ideal solution has to be lean and dynamic.

And that's where FlexFrame comes in. FlexFrame redefines SAP infrastructures. The solution we developed in cooperation with NetApp features consistent virtualization of resources and automation of tasks and minimizes and facilitates a lot of administration work. In practical terms, that means server capacity is shared to permit flexible handling of the workload, as is also the case of the storage devices. The solution is based on either Solaris or Novell SUSE LINUX Enterprise Server, which contribute significantly to the high TCO saving potential our joint solution offers.

This type of simple, clearly structured IT environment, which not only reduces administration and maintenance but at the same time cuts investment outlays, can react to load changes in a matter of minutes. Now you know how you can manage the demand for IT resources in the future. FlexFrame for mySAP ERP lets you derive maximum benefit from your systems and at the same time cut the total cost of ownership (TCO) by up to 60%. Our customers have repeatedly confirmed that.

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PLATFORM-INDEPENDENCE

The easy way to a flexible, economical mySAP ERP landscape.

The advantages of virtualization also apply to Microsoft platforms. Customers who use these platforms to run their SAP testing and development environment can simplify their administration significantly through virtualization. The solution that makes all this possible is called VMware ESX Server, which is the virtual machine software of VMware, a subsidiary of our partner EMC. VMware™ ESX Server™ speeds up the creation of system copies, reinstallation of servers and replication of data or applications, all of which can be extremely time-consuming when conventional methods are employed. One of the main-stay advantages of virtual partitioning and consolidation of systems is fast, economical testing and development of SAP application scenarios.

→ www.fujitsu-siemens.com/products/intel_servers/server_solutions/vmware.html

GOAL-ORIENTED SERVICES

Stay flexible, eliminate risks, take advantage of opportunities.

A forward-looking decision to implement or expand a mySAP ERP infrastructure will enhance the efficiency of your business processes. But you have to be well-informed before you go ahead. For example, you'll want to find out how to finance your project. And you'll also want to know what it takes to migrate to your new system environment as efficiently as possible. You can count on us for the services and support you need for optimum implementation.

Finance² is an innovative service concept that lets you choose from an array of financing options for IT systems and at the same time maintain the liquidity and flexibility you need to become more independent and more competitive. Our solutions, which can be tailored to your specific needs, will help you bring your IT infrastructure up to date—dynamically, efficiently and permanently. And that's what it takes to handle the most important challenge facing businesses today, which is to achieve a significant reduction in Total Cost of Ownership (TCO).

Our Professional Services build on over 25 years of experience gained in the context of an impressive number of sophisticated SAP implementation and upgrade projects of all sizes. For example, our SAP System Inspection Service provides the ideal entry into a mySAP ERP project. This service identifies any weaknesses or capacity deficits in your current SAP infrastructure and gives you the information required to plan the strategy for upgrading your IT landscape. You'll find that this approach will let you configure the infrastructure that best meets your company's specific needs profile.

Now's the time to go for peak performance!

→ www.fujitsu-siemens.com/services

A MATTER OF RESPONSIBILITY

We can help you get ahead.

Drive, expertise, flexibility and the right technology—that's what it takes to achieve exceptional results. As Europe's leading IT vendor, we are driven by a sense of responsibility for the performance and success of our customers. And that's why you can rely on the quality, reliability and future-safe technology of our IT products and services to help you achieve your corporate goals. And, not only that, you'll find that everything proceeds on time and on budget when you use our services. If you're thinking in terms of mySAP ERP, you can count on our support—no matter what route you decide to take.

The choice is up to you. You can opt for the SMART Start Package we developed together with SAP Hosting for VMware ESX servers to achieve greater flexibility and cost-effectiveness in your test and development systems on Microsoft platforms or for FlexFrame, our Adaptive Computing Solution that will let you derive maximum benefit from your mySAP ERP infrastructure. Let's get going!

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