



Get Control with Novell® Endpoint Management

Today's IT environments are complex—with virtually endless combinations of hardware, software, applications, operating systems and user needs. Add the complications of compliance and supporting mobile users, and the need for an overall management solution is obvious. Novell® Endpoint Management solutions manage and secure all types of devices across platforms and locations.

Endpoint Realities

To remain competitive in today's business environment, organizations must maintain IT service stability and quality even while supporting remote locations and traveling users. Vigilant management of devices and their security is today's requirement, which for most organizations, means continual manual configuration changes and updates. And of course, businesses are under constant pressure to control costs and streamline operations. Centralizing IT services can help, but you'll have to do more to reduce the volume of service desk calls and on-site IT visits needed to maintain your network.

Furthermore, a growing list of regulations and standards force additional overhead of controls and complexity on already overwhelmed IT budgets and staff. If your staff is tied up managing endpoints and ensuring compliance, it is difficult to use IT to drive new opportunities. For example, your plans

likely include new software to help you reduce cost or speed sales cycles. How fast will you be able to distribute and configure it for each of your knowledge workers?

Automated Management Is within Reach

Endpoint Management from Novell automates management and allows you to centrally control users' and devices' computing environments. We help you improve your security and compliance controls, and increase your management efficiencies. As a result, you will have more time and resources to focus on strategies that can drive additional business.

Novell Endpoint Management solutions lower the cost of ownership and management of PCs, laptops and mobile devices through a unique policy-based approach to automating management. Our Endpoint Management solutions are powered by the

Solutions:

End-User Computing

Products:

Novell Endpoint Management



“For a company our size, we had to automate desktop management—there was no way we could survive without it. We looked at several other desktop management products, but ZENworks came out on top.”

John Jahne

*Vice President of Network Services
Webster Bank*



Gain greater visibility and central control of all your hardware and software assets. Novell Endpoint Management simplifies sophisticated management processes, automated asset management and security enforcement.

Its all about maintaining user productivity, not just managing a PC.

Unlike tactical management products that limit administrators to identifying and managing individual PCs, Novell delivers an optimized computing environment for each user based on information readily available in LDAP sources. Even users on shared devices, like a hospital's floor kiosks, get just their authorized mix of applications. And if a laptop becomes unusable, a replacement is quickly customized, configured and loaded with the right software mix as soon as the user logs in.

award winning Novell ZENworks® product line, which provides a complete range of advanced management capabilities.

You can realize rapid return on investment with management solutions from Novell. An IDC survey found that the IT productivity of responding companies rose by an average of 45 percent after deploying Novell ZENworks, resulting in an average annual cost savings over a three-year period of close to US\$1.1 million. When normalized for company size, the savings amounted to US\$14,816 per 100 users.†

With Novell Endpoint Management solutions, you can automate the repetitive manual tasks your IT staff performs every day. Automation improves IT productivity, increases end user satisfaction and improves your return on IT investments. Freed from manual processes, IT staff can help drive business growth with innovative approaches to your business problems.

Centralized Control of Your Endpoints

Centralized control of all your endpoints is a prerequisite for controlling cost, simplifying administration and ensuring services levels are met. Using Novell Endpoint Management solutions, IT staff can configure, secure, update and troubleshoot workstations wherever they are—inside or outside the firewall—without having to visit each desktop or device. Endpoint Management enables centralized:

- *Discovery and identification of your networked assets*
- *Change and configuration*
- *Software distribution and virtualization*
- *Remote management*
- *Asset, license and contract management*
- *Security*

Desktop Standardization, Optimization and Management

Your users are your most valuable assets. That's why we designed Novell Endpoint Management solutions to keep the user productive, not just to manage your mix of endpoints. Novell technologies allow you to optimize each user's device with the software, tools and resource access they need to get the job done. You can easily provision and maintain devices based on the user's network ID, department, role, group membership, location and other characteristics. You will be surprised by how automatic and easy it is to provision a new user's desktop, make changes and keep users productive.

Using Novell Endpoint Management solutions, you can manage endpoints automatically according to policies you define instead of setting up each PC manually. This approach makes it easy to maintain a stable environment for individual user devices and generic shared devices such as a kiosk or computer lab PC.

You are always in control, and can quickly restore users to productivity when problems occur, no matter where your devices are located. Included are capabilities for:

- *Imaging*
- *Hardware/software inventory and change notification*
- *Device configuration management*
- *Software and patch management*
- *Application virtualization*
- *Remote control and diagnostics*

† IDC, *Determining the Return on Investment from Deploying Consolidated IT Resource Management*

Our solutions interoperate with your mix of Windows* or Linux* servers to fit into your network, save your IT budget and keep operating costs down.

Asset Management Usage and Tracking

Gain greater visibility and central control of all your hardware and software assets. Novell Endpoint Management offers sophisticated capabilities to simplify deployment, automate asset management and enable better software license decision making. Use comprehensive asset management to quickly assess and audit systems across multiple operating systems and versions.

- **Asset record accuracy.** *Keep tabs on your configurations as well as the software, versions and patches installed on each server or device with ultimate accuracy.*
- **Comprehensive license tracking and management.** *Manage and track hardware and software contracts and licenses, including complex license scenarios. You will know if you are under or over licensed for more informed audits and vendor software negotiation.*
- **Rich asset reports.** *Audit standard configurations, prepare for upgrades, determine device locations and meet compliance reporting requirements. Out-of-the-box reports can be easily customized to view detailed asset information.*

Secure Your Endpoint Devices

Our Endpoint Management solutions allow you to centrally manage the security of your wired and wireless endpoint devices, something you cannot afford to leave to chance or to each end user. Our solution brings security management into a centralized system and protects your business with:

- **Personal firewall.** *Protect systems against hackers, malware, protocol attacks and*

other malicious network nasties using the world's strongest firewall. Our firewall software secures all your endpoint communication ports and adapters.

- **Wireless security.** *Centrally control where, when and how users can connect. You can limit wireless connectivity to authorized access points, establish a minimum level of encryption strength or even disable Wi-Fi* completely. Our solutions enable you to automate and enforce VPN connectivity, and to detect rogue access points in and around the office.*
- **USB security.** *Secure thumb drives and other removable storage media that can seriously compromise data security, device integrity and corporate compliance. Customizable device security policies and continuously enforce security without user intervention.*
- **Data encryption.** *Automatically encrypt data whenever it is stored on the local drive or removable media, all transparently to the end user. Protect your sensitive data, even when users take it on the road, allowing your organization to meet internal or external compliance requirements.*
- **Network Access Control.** *Evaluate all endpoints connecting to your network and ensures compliance with your security policies.*

Ready for Success

Novell and our partners are ready to make your endpoint management project a success. From simple deployment planning to full architecture development and implementation, we have you covered. Together with our partners, we have reduced customers' IT expense, developed more effective IT processes, and trained IT administrators to knowledgeably and efficiently manage endpoints. Novell offers a variety of technical support options to meet your organization's needs.

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Remote Endpoint Management

Remote and traveling users need new applications, patches and security, even when they are not connected. Novell Endpoint Management manages remote devices, enforcing policies, correcting software problems, installing new applications and patches and ensuring security standards are met—even when the device is disconnected from the network. All updates and management are available to both local and remotely connected devices.

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Transform Your Endpoint Management Strategy

Our Endpoint Management solution delivers a comprehensive set of integrated tools that automate IT management and business processes across the life cycle of desktops, laptops, mobile devices and servers. We enable you to automatically enforce your business and IT policies to dynamically manage and maintain IT resources based on user and asset identities. Only our Endpoint

Management solutions use policy-driven automation to control IT costs by minimizing administrator effort, reducing IT skill requirements and optimizing the value of IT assets across diverse server and client platforms. And we do this all while ensuring security and compliance. Discover how Endpoint Management can transform your resource and service delivery and increase the efficiency, scalability and flexibility of your IT staff and assets.



Contact your local Novell Solutions Provider, or call Novell at:

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