

Novell® Training Course Sales Document

	When Students Complete...	Sell them...
Linux Courses		
Novell Networking & Services (Course 2000)		Administering Novell Open Enterprise Server 2 for Linux (Course 3088)
Administering Novell Open Enterprise Server 2 for Linux (Course 3088)	Novell Networking & Services (Course 2000)	Implementing Novell Open Enterprise Server 2 for Linux (Course 3089)
Implementing Novell Open Enterprise Server 2 for Linux (Course 3089)	Administering Novell Open Enterprise Server 2 for Linux (Course 3088)	Deploying Novell Open Enterprise Server 2 for Linux (Course 3090)
Deploying Novell Open Enterprise Server 2 for Linux (Course 3090)	Implementing Novell Open Enterprise Server 2 for Linux (Course 3089)	
SUSE Linux Enterprise Desktop 10 Administration (Course 3086)		
SUSE Linux Enterprise Server 10 Fundamentals (Course 3071)		SUSE Linux Enterprise Server 10 Administration (Course 3072)
SUSE Linux Enterprise Server 10 Administration (Course 3072)	SUSE Linux Enterprise Server 10 Fundamentals (Course 3071)	SUSE Linux Enterprise Server 10 Advanced Administration (Course 3073)
SUSE Linux Enterprise Server 10 Advanced Administration (Course 3073)	SUSE Linux Enterprise Server 10 Administration (Course 3072)	SUSE Linux Enterprise Server 10: Networking Services (Course 3074)
Upgrading to Certified Linux Professional 10 (Course 3070)	Certified Linux Professional 9	
SUSE Linux Enterprise Server 10: Networking Services (Course 3074)	Certified Linux Professional 10	SUSE Linux Enterprise Server 10: Security (Course 3075)
SUSE Linux Enterprise Server 10: Security (Course 3075)	SUSE Linux Enterprise Server 10: Networking Services, 3070 Upgrading to Certified (Course 3074)	
Upgrading to Certified Linux Engineer 10 (Course 3076)	Certified Linux Engineer 9	
GroupWise Courses		
Novell Groupwise 7 Administration (Course 3063)	GroupWise 6.5 Administration (Course 3014) CompTIA A+ CompTIA Network + Foundations of Novell Networking (Course 3016 or Course 3080 , Novell Network Management (Course 3042 or Course 3081)	
ZENworks Courses		
Novell ZENworks 7 Desktop Management Administration (Course 3062)	Novell ZENworks 7 Desktop Management Administration (Course 3041)	
Open Enterprise Server Courses		
Foundations of Novell Open Enterprise Server for NetWare (Course 3080)		Novell Open Enterprise Server for NetWare Administration (Course 3081)
Novell Open Enterprise Server for NetWare Administration (Course 3081)	Foundations of Novell Open Enterprise Server for NetWare (Course 3080)	Novell Open Enterprise Server for NetWare Advanced Administration (Course 3082)
Novell Open Enterprise Server for NetWare Advanced Administration (Course 3082)	Novell Open Enterprise Server for NetWare Administration (Course 3081)	
Upgrading to Novell Open Enterprise Server for NetWare (Course 3083)		
Identity Manager Courses		
Novell Identity Manager 3.5 Administration (Course 3091)		